

Draft questions for the questionnaire

1. Household head characteristics

Name _____

Gender _____ Age _____ profession _____

Education (number of the completed years)? _____

Experience in livestock production (no. of years)? _____

2. Household characteristics

Size (no. of family members): _____

Age	Male	Female
<10		
10-15		
16-60		
>60		

3. Land assets

Total cropland area _____ own _____ rented _____

Forage cropland area _____ own _____ rented _____

Own rangeland area _____

Crop and forage area (for last 12 months)

Crop (incl. forage crops)	Area	Quantity sold, kg	Quantity consumed, kg	Average price per kg
<i>(List the crops from each site)</i>				

4. What property rights do you hold on the own land?

b. complete private ownership (right to sell)

c. long-term lease

5. What agricultural equipment and transportation means do you have?

a. tractors___ b. combines___ c. truck___ d. car___ e. bike___

f. other___

6. What is your sheep flock size?

Livestock	2007	2006	2005
Sheep:			
fat-tailed (specify)			
Karakul			
fine wool			
cross-bred			
Goats			
Cattle			
Horses			
Camels			
Poultry			
Other			

The number of sales, animals sold, and price

7. What type of sheep production does this farmer have (*please circle one*)?

- a. type 1
- b. type 2
- c. type 3
- d. type 4
- e. other _____

type 1: Joint flock of HHs sent for grazing in the morning and returned to the HHs in the evening, each householder grazes this flock on a rotational basis

type 2: same like type 1, the difference is that HHs hire a shepherd for grazing the flock

type 3: animals are kept on rangelands from spring to autumn and each HH for the winter season moves their animals for stall-feeding

type 4: animals are kept on remote rangelands with the required infrastructure (sheep-fold, etc.) throughout a year

8. If they use production types 2, 3, and 4,
How much do you pay to shepherd for grazing of one sheep per month? _____

9. Which rangelands do you use for grazing of your flock?

Range resources	Yes / No	Location	Distance	Days utilized in the last 12 months
own and exclusively used				
commonly owned (privately owned and pooled rangeland)				
rented				
state-owned rangeland area				

10. What are the sheep production technologies you use?

a. grazing system: with rotation _____ without rotation _____

b. reproduction system: natural reproduction _____

artificial insemination _____

c. feeding system: grazing _____ supplementary _____

d. other _____

11. Do you fatten lambs?

a. yes

b. no

- If yes, what fattening technologies do you use?

12. What forage reserves do you use for your sheep & goats?

Feed type	Ownership	Feed share, %	Value share, %
1. crop residue		20 (100)	
	own	(30)	
	rented	(20)	
	purchased	(50)	
2. stubble			
	own		
	rented		
	purchased		
3. hay			
	from own		
	from rented		
	purchased		
4. green grazing of forage crops			
	from own		
	from rented		
5. grazing on rangelands			
	own		
	collectively owned		
	state-owned		
6. concentrates			
	own		
	purchased		
Total		1+...+6 = 100	1+...+6 = 100

13. You produce sheep for:

- a. self consumption b. selling of sheep for meat c. both
d. saving of funds

14. How do you evaluate sheep breeds' quality of your flock?

- a. it has improved b. worsened c. not changed

Kyrgyz team.

Producer Marketing Strategy

Questions

15. From whom you get (mohair, sheep) price information?
- a. from newspapers
 - b. TV
 - c. Radio
 - d. Extension bulletins
 - e. from cooperatives / associations
 - f. at markets
 - g. neighboring farmers
 - h. traders
16. How What information do you have on the markets in the neighboring regions?
17. What do you do if the prices of sheep go down?
- a. I have no choice but to sell lambs
 - b. postpone the sales
 - c. will take a loan to postpone the sales
18. Do you make any kind of pre-arranged agreement with buyers?
19. If yes, what kind of agreement you make with your buyers for selling your farm products to them:
- a. contract with advance payment
 - b. contract without advance payment
 - c. provision of credit
 - d. Provision products (like fuel)
 - e. Provision of farm inputs
20. With whom do you make these pre-agreements?
- f. Slaughter house company
 - g. Middlemen, trader
 - h. Butchers
21. How long does the pre-agreement with your buyers normally last;
- i. one week
 - j. one month
 - k. one season
 - l. one year
22. What kind of payment method is used in selling your products?

- m. immediate cash,
- n. money transfer
- o. barter (most common exchange product)

23. Is the payment effected promptly or delayed? If delayed, for how long?_____

24. Do you sort your products by quality?

- a. yes
- b. no

25. Please provide the sales history of your products for the last 12 months?

p. Number of times you sold the product?

q. For each time please list:

Sales no.	Month	Quantity	Price	Buyer	location (farm/ range, market name,)	Reasons for sales*
1						
2						
3						
4						
5						
6						

* Reasons for sales: 1 =maturity of animals, 2 =good price, 3 = need of feed expenses, 4 = need of other family expenses, 5 = to repay a loan, 6 = culling of animals

MARKET PERFORMANCE AND PRICES

1. What is the level of market operation and factors determining market prices?

What is the number of Angora goats

Breeds

Age:

Age	Bucks	Does
<1 year		
1-3 year		
4-5 year		
>5 year		

What is the health condition?

- Satisfactory
- None satisfactory

What is the type of feeding system?

- Zero grazing
- Tethering
- In the nearby settlement pastures
- In the remote rangelands

Do you give special feeding to the females during mating period?

- a. yes b. no

Do you give special feeding to the females during pregnancy period?

- a. yes b. no

Do you give special feeding to the females during lambing / kidding period?

- a. yes b. no

What other management practices (to ask livestock specialists)?

Production of mohair (tones)

Access to market

- Free
- Have problems with the transportation
- Very long distance from the market
- No time
- Very busy with official work
- Special documents (veterinary certificate, quarantine and etc.)
- Creation of artificial problems with middleman
- Custom problems
- Quality of production is not required the official standards